



11139 Waxberry Drive, Charlotte, NC 28277
Office: (704) 900-5855 Fax: (888) 833-8652
info@advanced-results.com

Customized Training Workshops

Advanced Results Customized Training Workshops can be delivered to your location. This delivery method is recommended for organizations that want training customized for their particular industries, issues, language, or objectives.

You choose the topics, the format and the training location with the assurance that we will deliver training skills specific to your needs and environment.

The Custom Fit

Workshops can be delivered in full- or half-day sessions or over several consecutive days or weeks.

Getting Started

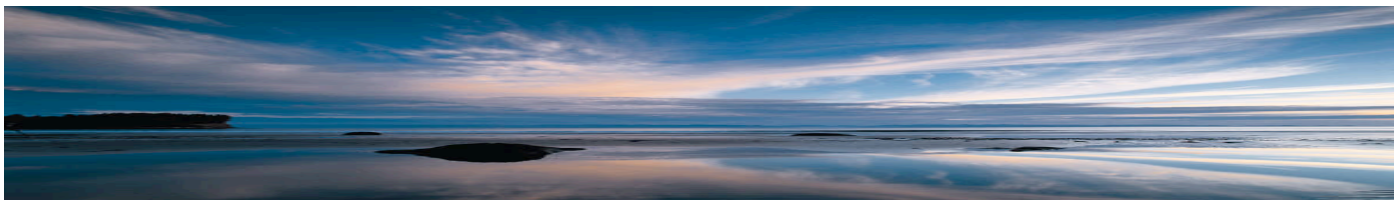
- Review the topics attached and select the ones that best fit your needs.
- Draft a list of your choices and approximate training dates. Indicate your session preference of full- (6-8 hours) or half-day (3-4 hours), etc.
- Workshops can also be scheduled consecutively:
Example: One full-day workshop can be presented in two half-day sessions; or two full day sessions can be presented in four half-day sessions, etc., for your convenience.
- Once you have selected your workshop topics, call us and we will draft a no-obligation proposal for your review, with training costs included.

Note: We may need to obtain additional company and staff information to ensure we are presenting a workshop that fits your specific needs and concerns.

It's just that easy.

Email your requests to: tamara@advanced-results.com, or call Tamara at 704-900-5855.

For additional information, please visit our website at www.advanced-results.com.





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AVAILABLE WORKSHOPS

- Manage Stress and Reduce Tension
- Effective Public Speaking
- Effective Networking Skills
- How to Deal with Difficult People
- Performance Standards / Goal Setting
- Destroy Procrastination
- Building Healthy Relationships
- Breakthrough your sales quota
- Create Positive First Impressions
- Create a Winning Sales Strategy
- Improve Your Memory
- The Supreme Laws of Influence
- Develop a Positive Attitude
- Building Confidence
- Win People to Your Way of Thinking
- How to Make a Decision
- How to Create Lots of Time
- Finding Your Purpose
- Handling Objections
- How to Eliminate FEAR
- Improve Communication Skills System
- Get Motivated
- It's Not Who You Know, It's Who Wants to Know You
- Create a Powerful Mindset
- How to Remember Names
- Turn Knowledge into Action
- Professional Closing Techniques
- Sell Over the Phone / Cold Calling
- Adjusting to a Changing Work Environment
- How to be Wealthy vs. Just Rich
- Leadership Development for Managers
- Regain Your Enthusiasm
- Cooperation vs. Compliance
- Bring Out the Strengths in Others
- Finding Solutions
- Avoid the 80/20 Sales Trap
- Cultivate Mental Toughness
- Inspire Strong Leadership
- Raise Your Standards
- Get a Spiritual Facelift
- Become the Best Version of Yourself
- Show Effective Appreciation
- Break Through Limitations
- Get Healthy and Stay Healthy
- Motivate and Inspire People
- Teamwork and Effective Team Building
- Design Your Future / Create a Mission
- Change Internal Communication
- Money Saving Strategies
- Gain Enthusiastic Cooperation
- Create Lasting Anchors
- Controlling Focus
- Time Management
- Communicate Over the Phone

